

ZAPNEXA · BY CYBS INNOVATIONS

SEED ROUND · ₹60 L

MANUFACTURING ERP FOR INDIAN HEAVY INDUSTRY

From weighbridge to invoice, on one record.

ZapNexa replaces the slips, registers and spreadsheets that steel, cement, mining and power plants still run on.

WEIGHBRIDGE

STORES

PRODUCTION

GST INVOICE

ZapNexa 2.0 · live demo · DPIIT DIPP131753 · Champa & Bengaluru · cybsinnovations.com/zapnexa

PROBLEM

Heavy plants still run on slips, registers, Tally and Excel.

01

Typed three times

A truck's weight is written on a slip, entered in stores, then entered again in accounts. Every copy is a chance for error or leakage.

02

Costs known too late

Billet yield, coal per tonne and real production cost surface at month end, after the money is spent.

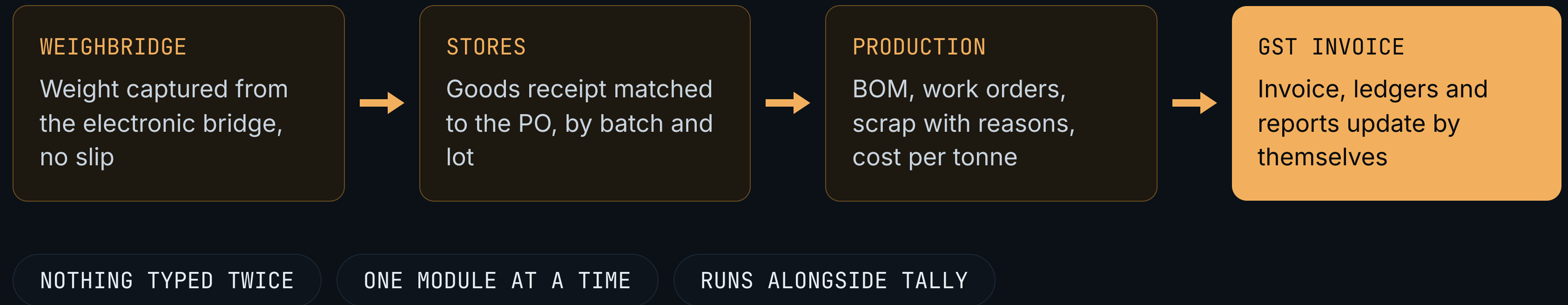
03

Wrong-sized tools

Tally is accounting, not production. SAP is too heavy and too slow to roll out for a mid-size plant.

SOLUTION

One record follows the material through the plant.



Six modules, built for the plant floor.

Production BOM, work orders, quality, scrap, cost and lead time	Inventory Warehouses, batch and serial, expiry, FIFO valuation	Purchase POs, goods receipts with weighbridge weights, vendor bills
Finance & GST GST invoices, ledgers, P&L, balance sheet, ageing	HR & Payroll Biometric attendance, leave, payroll with approvals	Multi-plant Many factories in one system, consolidated reports

SPEAKS HEAVY INDUSTRY

Billet yield, DRI coal use, packer bag counts, plant load factor

CONNECTS

Weighbridges, biometric devices, barcode scanners, Tally, API

DEPLOYS

Own servers or cloud, browser or Windows app, AI forecasting

WHY A PLANT BUYS

Pays for itself inside two years, on conservative maths.

₹7.28 L

2,080 staff hours of manual entry freed a year

+

₹1.50 L

less inventory carrying cost and fewer stockouts

=

₹8.78 L

benefit every year

16.4 mo

payback on the first-year investment

Counted conservatively: half of manual entry removed and 10% less inventory. It leaves out the bigger prize, knowing the real cost per tonne while there is still time to act.

WHY NOW

Plants are outgrowing Tally and registers.

Compliance went digital

GST e-invoicing and audit trails push plants off paper registers and onto systems of record.

Plants are adding capacity

Steel, cement and power are expanding under Make in India. Second plants break spreadsheet control.

A new generation runs the plant

Family businesses are passing to owners who expect live numbers on their phone, not month-end files.

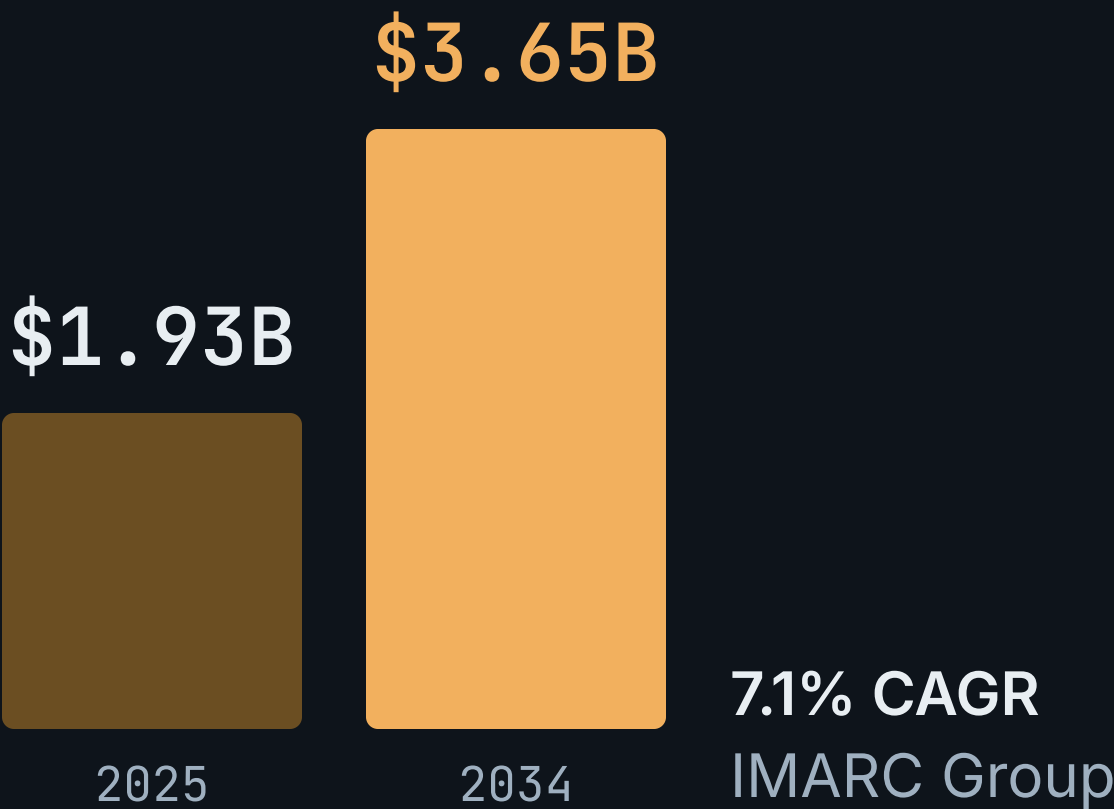
AI makes ERP useful

Demand forecasting and anomaly checks turn a data-entry system into a planning tool.

MARKET

India's ERP market is heading for \$3.65B.

TOP-DOWN · INDIA ERP



OUR WEDGE · HEAVY INDUSTRY

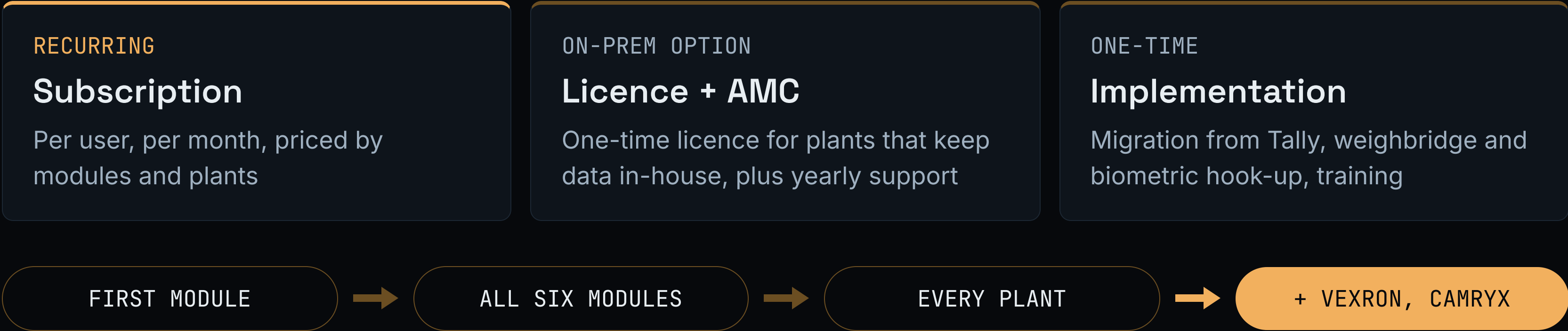
336

sponge iron plants in India, densely clustered in Chhattisgarh where we are based.

Then rolling mills, cement, mining and power: weighbridge-heavy plants that generic ERPs serve badly.

BUSINESS MODEL

Start with one module. Grow to the whole group.



An ERP is sticky: once a plant's records live in ZapNexa, switching away is rare, and every added plant or user grows revenue.

COMPETITION

Between Tally and SAP sits a gap.

	ZapNexa	Tally Prime	SAP Business One
Production planning and MRP	Built in	Not a production tool	Strong
Weighbridge to invoice	Built in	No	Through partners
Heavy-industry metrics	Out of the box	No	Needs configuration
Multi-plant in one system	Core	Limited	Strong
Accounting and GST	Built in	Core strength	Strong
Rollout and cost	Fast, MSME-priced	Low cost	Long, enterprise-priced

Honest view: Tally wins on accounting familiarity, SAP on global scale. ZapNexa wins the mid-size heavy plant that needs both production and a fast rollout.

WHERE WE ARE

Product built, second version shipped.

ZAPNEXA

Version 2.0

with AI demand forecasting

6 modules

plus CRM, transport, approvals

Live demo

with sample plant data

CYBS PIPELINE

1 LOI

signed with a mid-size industry in Chhattisgarh

+3 industries in active discussion

BACKED BY

DPIIT recognised

DIPP131753 · Startup Chhattisgarh

NVIDIA Inception

and earthN Foundation support

Partner programmes

Microsoft, Google, Meta

PRE-REVENUE · NO OUTSIDE FUNDING YET · FIRST ROUND

ZAPNEXA · CYBS INNOVATIONS · 10 · Pipeline figures are for Cybs Innovations as a whole

GO-TO-MARKET

Win the cluster next door, then sell through the people plants trust.

PHASE 1 • NOW

Chhattisgarh plants

Founder-led sales near Champa.
One module first, proved on real data in one plant.

PHASE 2 • 2027

Partners

Chartered accountants, Tally consultants and weighbridge vendors refer plants that are outgrowing Tally.

PHASE 3 • 2028

Industrial belts

Other steel, cement and mining states; multi-plant groups sold centrally.

Door-openers we already run: free ERP ROI calculator • live demo • comparison pages vs Tally, Zoho and SAP B1 • Vexron customers as cross-sell

TEAM

Founders who grew up beside the plants they sell to.



Arin Dewangan

FOUNDER & CEO • 60%

Leads product and engineering across Cybs products
BCA (Data Science), Chanakya University, Bengaluru
India representative, Nokia & Telia Hackathon, Helsinki
Paper on foundation-model data pipelines



Gulshan Dewangan

CO-FOUNDER & COO • 40%

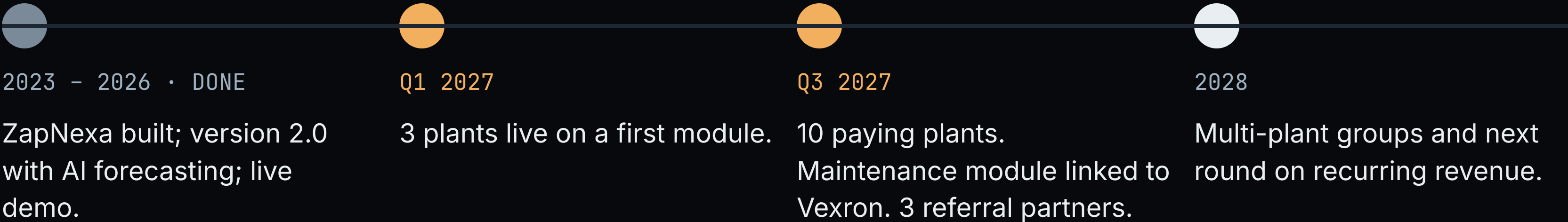
Runs operations, delivery and deals
BCA (Data Science), Chanakya University
Certified Ethical Hacker (EC-Council)
Relationships with regional plants and government offices

7-person team across product, IoT and on-site deployment,
in Champa and Bengaluru

Hiring with this round: electrical/IoT and mechanical
engineers for deployments

MILESTONES

From built product to paying plants in 12 months.



THE ASK • SEED ROUND

₹60 L

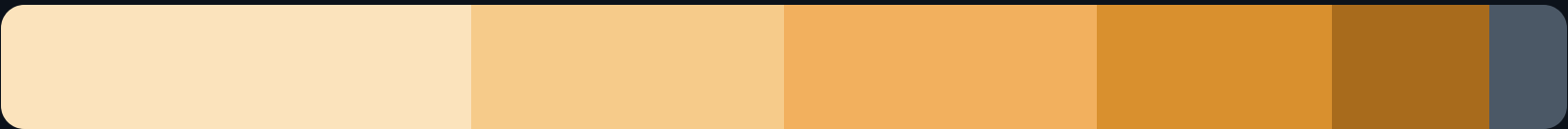
To take ZapNexa from live demo to paying plants.

WHAT IT BUYS

3	plants live on a first module by Q1 2027
10	paying plants and 3 referral partners by Q3 2027
+1	maintenance module that links ZapNexa to Vexron

USE OF FUNDS

₹60 L total



Implementation and support engineers	₹18L
Product: maintenance module, mobile, AI	₹12L
Sales and referral partners	₹12L
Cloud, security, operations, contingency	₹9L
Plant integrations: weighbridge, biometric	₹6L
Legal, trademarks, compliance	₹3L

Half goes to people who put ZapNexa live: implementation engineers and sales.

VISION

The system of record for India's heavy plants.

Every truck, tonne and invoice on one record, so owners see the real cost of production while they can still act on it.

Arin Dewangan, Founder & CEO

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cybsinnovations.com/zapnexus

Try the live demo ↗